



七星购物

China Seven Star Shopping Limited

(Incorporated in Hong Kong with limited liability)

Stock Code : 245

2010 Interim Report

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**The English text of this Interim Report shall prevail over Chinese text.**

## **CORPORATE INFORMATION**

### **Directors**

*Executive Directors:*

Ni Xinguang (*Chairman*)

Wang Zhiming (*Managing Director*)

*Independent Non-executive Directors:*

Chan Wai Sum

Ho Wai Ip

Lu Wei

### **Audit Committee**

Ho Wai Ip (*Chairman*)

Chan Wai Sum

Lu Wei

### **Remuneration Committee**

Chan Wai Sum (*Chairman*)

Ho Wai Ip

Lu Wei

### **Company Secretary**

Chen Man Wai, Molly

### **Bankers**

China Merchants Bank

China Construction Bank

Industrial and Commercial Bank of  
China (Asia) Limited

The Hongkong and Shanghai Banking  
Corporation Limited

UBS

### **Stock Code**

245 HK

### **Solicitors**

Boase Cohen & Collins

ONC Lawyers

Trend Associates

### **Independent Auditor**

RSM Nelson Wheeler

*Certified Public Accountants*

### **Registered Office**

Suite 1206, 12/F

Great Eagle Centre

23 Harbour Road

Wanchai

Hong Kong

### **Principal Place of Business in Shanghai**

No. 568, Hongxu Road

Minhang District

Shanghai, China

### **Registrars and Transfer Office**

Tricor Tengis Limited

26/F Tesbury Centre

28 Queen's Road East

Hong Kong

### **Website**

[www.sevenstar.hk](http://www.sevenstar.hk)

## MANAGEMENT DISCUSSION AND ANALYSIS

### Market Review

#### *PRC consumer goods market analysis*

In the first half of 2010, the global economy has shown signs of strong recovery, and the stimulus package implemented by the Chinese Government has contributed to the rapid growth of 11.1% in the PRC GDP during the same period. Initiatives under the Government's policies to drive domestic consumption and maintain growth of the country have also effectively boosted the consumption and actual spending power of Mainland consumers, translating into a greater scope for development of the retail market. Data from the National Bureau of Statistics of China showed that the total retail sales of consumer products in the country increased by 18.2% year-on-year to RMB7,266.9 billion in the first half of the year. With continued growth in the Chinese economy, it is expected that the PRC consumer goods market will also continue to expand steadily in the second half.

#### *Media shopping market analysis and prospects*

Facing the integrity crisis of the television shopping industry, the State Administration of Radio Film and Television promulgated a series of policies in the second half of 2009 to regulate and consolidate the industry. However, the relevant regulations did not achieve the expected results, some enterprises still operate in a way which consumer rights were usurped. Through the questionable operations by these enterprises, the overall image and operating environment of the television shopping industry saw no major improvements. In addition, although the launch of relevant policies have ousted some of the smaller companies in the industry, the relevant advertising costs were not reduced accordingly due to the reduction in overall advertising airtime available for television shopping.

Compare that with the US, Japan, and Korea, the PRC market demonstrates huge potential as the size of the PRC television shopping industry by the end of 2009 was at less than RMB30 billion. With the gradual standardization of the television shopping industry and the rapid growth of the industry in the second, third and fourth tier cities, television shopping in the PRC should continue to boom and become one of the important retail channels in the domestic consumption market in the PRC.

On the other hand, the popularity of the Internet has also facilitated popular acceptance of electronic shopping. According to the data from China Internet Network Information Center, by the end of June 2010 the number of Internet users in the PRC

has grown to 420 million; Internet penetration rose to 31.8%; utilization rate of online shopping at 33.8%, with number of online shoppers reached 142 million and growth rate of users over the half-year period at 31.4%. The Ministry of Commerce issued “Guidelines on Promoting the Healthy Development of Online Shopping\*” (《關於促進網絡購物健康發展的指導意見》) in June 2010 to support the development of online shopping via policies and regulations. It also targets to enlarge the proportion of transacted amount of online shopping within the overall retail sales of consumer goods in the PRC to over 5% by the end of the “Twelfth Five-Year Plan” in 2015. The country’s great emphasis on electronic commerce has created new opportunities for the online shopping market.

### **Business Review**

During the period under review, the Group continued to consolidate its media platform resources, including television, print, online and retail media. Based on a rich understanding of consumption trends, the Group actively optimized its online shopping platform (www.cntvs.com) to realize an integration of traditional retail business and modern electronic commerce. In addition, the Group has stepped up efforts in building its brand and integrity to enhance the “China Seven Star” brand and boost market penetration. However, owing to the unethical acts by certain operators, and the apparent saturation of lower priced consumer communications products on the television shopping platform, the Group’s sales performance, measured in the form of sales to advertising cost has been severely hampered, despite the Group’s effort in upholding its perception as an ethical operator.

Currently it appears difficult for the Group’s core business to achieve major breakthrough in the short run amidst negative industry factors. However, in order to capture the business opportunity presented by the favorable macro environment, the Group leveraged its extensive experience in media and advertisement management and a subsidiary of the Group, Shanghai Seven Star Advertising Co., Ltd. (formerly Shanghai Seven Star Yixi Advertising Co., Ltd.), has entered into a media management service agreement with Guangdong Television Station (“GDTV”) on 31 December 2009, under which the company was granted an exclusive agency rights to the advertising air time of a satellite television channel of GDTV for three years. The Group aims to achieve a mutually beneficial cooperation with GDTV.

\* *Management translation*

During the period, the Group also actively explored other distribution channels as elaborated below, to diversify away from concentrating on satellite television, provincial and local television channels, with a hope to mitigate the negative impact of the integrity crisis caused by the unethical operators.

The Group has been authorized to offer 24-hour home shopping on digital television and the operation has begun in Shanghai, Fujian and Guangxi Provinces. This home shopping business is still in its initial stage and only took up about 10% of the Group merchandise sales during the period, which is yet to generate substantial returns to the Group. However, we remain optimistic that it will gradually increase its contribution to the Group. During the period, the Group also extended its business to mobile platforms to develop the mobile shopping market by cooperating with China Mobile to provide consumers a comprehensive shopping platform that is without time or geographic limits. According to the data of the Ministry of Industry and Information Technology of the PRC, there were 805 million mobile phone users in the PRC as at end of June 2010, hence, the Group will strive to capture the enormous opportunities presented in the mobile shopping market. By cooperating with business partners from different industries, the Group aims to further expand its business coverage for broader revenue base and enhanced profitability.

With its own brand, merchandise products, sales programs and logistics resources, the Group continued to perfect the entire supply chain encompassing product development, sales and delivery with the aim to enhance operating efficiency and market reach of its business. The Group also continued to improve its product mix based on customers' demand, offered abundant product choices and convenient shopping to consumers, through bolstered complementary supporting services, such as a 24-hour call center, online shopping guides, nationwide delivery service and multiple payment methods. The Group aims to create a more convenient, speedy and secure shopping environment for customers to satisfy their increasing demand and to build up the Group's image as a shopping service enterprise.

#### *Outlook and strategy*

As the living standard in the PRC rises, the Group continues to enhance its product range by adding more trendy items to satisfy the consumers' ever-changing tastes and regain consumers' confidence, with hope to lower the return rate of purchased products.



With the ongoing national policy to drive domestic consumption, we expect the domestic economy to remain strong. The huge and rapidly expanding consumer goods market should also benefit the media shopping industry. In addition, the three-network convergence\* (三網融合) has officially started during the period, the Central Government has announced pilot cities for the three-network convergence in July and this technology direction will help boost the investment and consumption in related industries.

According to China Internet Network Information Center, further implementation of the three-network convergence policy in the PRC will elevate online (network) video to become an important channel for television shopping and lead to great growth opportunities. In addition, we expect that various terminals including mobile, Internet and Internet Protocol TV (IPTV) will be effectively converged to create a cross network interactive shopping platform to facilitate the long-term development of the industry. As a leading shopping media enterprise, the Group has been closely monitoring the market trend, assessment of the opportunities brought about by the three-network convergence are well underway and the Group has proactively equipped itself to build an extensive and comprehensive shopping platform with the aim to offer a complete shopping experience to consumers.

The Group is aware that the specific negative industry factors have continuously undermined the performance of trustworthy operators and the Board of Directors will maintain their open stance in investigating possibilities of adding other businesses, hoping to enhance shareholders' returns.

## **Financial Review**

For the six months ended 30 June 2010, the Group's unaudited consolidated turnover was approximately HK\$304,471,000, represents an increase of approximately 47% from the same period of last year, mainly attributable to the newly added exclusive television advertising agency contract. Excluding this new contract's contribution of approximately HK\$152,930,000 to the turnover, the Group recorded a retail revenue of HK\$124,135,000 (first half of 2009: HK\$206,253,000), a decrease of 40% year-on-year. The reason for the decline stemmed from the questionable practices of some television shopping industry players triggering an integrity crisis which led to a decrease in the ratio of television sales to advertising costs, the higher return rate of goods sold as well as the conscious decision to business segment diversification by the Group.

\* *Management translation*

The breakdown of the Group's total revenue recognized in the unaudited consolidated income statement was as follows:

For the six months ended 30 June, in HK\$'000

	<b>2010</b>	2009	Change
Retail and distribution of consumer products	<b>124,135</b>	206,253	-40%
Television Advertising	<b>170,223</b>	-	n/a
Insurance agency service	<b>9,653</b>	-	n/a
Rental income	<b>460</b>	434	+6%
Interest income	<b>399</b>	1,332	-70%
Other income	<b>1,938</b>	3,816	-49%
Total revenue	<b>306,808</b>	211,835	+45%

The Group recorded a loss on the gross profit line during the period, mainly because the Group's commission entitlement from the exclusive television advertising agency contract aforesaid is back-end loaded, whilst the amortization cost of the related agency rights was included in the cost of goods sold during the period. Shanghai Seven Star Advertising Co., Ltd. (formerly Shanghai Seven Star Yixi Advertising Co., Ltd.), a subsidiary of the Group, signed an agreement with GDTV for media management service last year, and was granted an exclusive agency rights to the advertising air time of a satellite television channel of GDTV. According to the Hong Kong Accounting Standard (HKAS) 38 "Intangible Assets" and HKAS 39 "Financial Instruments: Recognition and Measurement", this right is considered as an intangible asset and its fair value, amortization and deemed finance cost shall be computed accordingly. For the six months ended 30 June 2010, the related amortization and deemed finance cost recognized by the Group amounted to approximately HK\$204,000,000 and HK\$19,000,000 respectively, and further amortization and deemed finance cost of approximately HK\$245,000,000 and HK\$19,000,000 will be booked in the second half of 2010. The time-based value of the exclusive agency rights was determined by referring to the combined nominal value of a three-year contract with a discount rate at 3.29%. According to management's estimates, the present value calculation resulted in an acceleration of the charging of the amortization and deemed finance cost to the income statements for years 2010 and 2011 of approximately HK\$80,031,000 and HK\$6,886,000 respectively, where such will be reversed in 2012 in the form of lower



charges to the income statement, when compared with the outgoing cash flows if they were to be recorded on the contract's face value within the year of occurrence under the common accrual concept.

Excluding the impact of both the turnover and cost of goods sold relating to the exclusive television advertising agency contract, the gross profit and gross margin related to other business segments for the period was approximately HK\$43,813,000 and 29% respectively. During the period, lower priced consumer communications products, particularly mobile products, remained the most popular product of the television shopping media due to their homogeneity. However, the market of the related product is nearly saturated, leading to the decline in gross margin of the business segment. This, together with lower gross margin of home shopping retail channels, has resulted in the drop of gross profit margin of the Group's merchandise sales from 41% to 31%.

08 | The Group recorded a loss before tax of approximately HK\$141,281,000 (first half of 2009: loss of HK\$7,936,000). Based on the legal interpretation of the terms as contained in the structural contracts the Group entered into for the purpose of consolidating the financial results of the television shopping and related businesses, and under the HKAS 27 (revised) "Consolidated and Separate Financial Statements" that became effective for the Company's financial statements from 2010 onwards, the non-controlling interests of the PRC business of the Group shared a portion of the loss before tax of approximately HK\$121,763,000 (first half of 2009: loss of HK\$118,000), resulting in an unaudited loss attributable to the owners of the Company of approximately HK\$19,560,000 (first half of 2009: profit attributable to the owners of the Company of approximately HK\$1,472,000). The Board did not recommend payment of an interim dividend for the six months ended 30 June 2010 (first half of 2009: HK\$Nil).

### **Employee relations**

As of 30 June 2010, the Group has 656 employees (as at 30 June 2009: 619 employees). Total remuneration cost for the period under review was approximately HK\$22.6 million (six months ended 30 June 2009: HK\$19.0 million). No share options were granted during the period under review and the share option cost that was charged to the income statement was approximately HK\$345,000 (six months ended 30

June 2009: HK\$802,000). Based on the existing outstanding number of share options as of 30 June 2010 and assume that no further share options are to be granted in the six months to 31 December 2010, no further share option cost will be charged to the income statement.

The employees are remunerated based on their work performance, professional experience and prevailing industry practices. The remuneration policy and package of the Group's employees are periodically reviewed by the Group's management. In addition, the Group adopts a share option scheme for eligible employees (including Directors) to provide incentives to participants for their contributions and continuing efforts to promote the interests of the Group.

### **Liquidity and financial resources**

As at 30 June 2010, the Group's cash and bank deposits amounted to approximately HK\$120 million (31 December 2009: approximately HK\$164 million) and financial assets at fair value through profit or loss of approximately HK\$30,000 (31 December 2009: HK\$12 million) with no borrowings (31 December 2009: HK\$Nil). The gearing ratio as at 30 June 2010 (total interest bearing borrowings to total assets) was zero (31 December 2009: zero), indicated that the Group's overall financial position remained strong.

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### **Segment Information**

The details of segment information are set out in note 3 to the condensed interim financial statements.

### **Capital structure**

On 12 May 2010, 3,490,000 shares of the Company were issued upon exercise of share options on 11 May 2010 at an exercise price of HK\$0.143 per share. As a result, the number of issued shares of the Company was 7,327,770,839 shares as at 30 June 2010.

### **Material acquisitions and disposals of subsidiaries and associates**

The Group did not have any material acquisitions or disposals of subsidiaries or associates during the six months ended 30 June 2010.

### **Charges on Group assets**

Apart from the deposits of approximately HK\$7,506,000 pledged to a bank to secure bills payables of approximately HK\$7,449,000 as set out in note 12 to the condensed interim financial statements and the deposits of approximately HK\$286,000 pledged to a bank as securities for two corporate cards with credit limit of HK\$229,000 in aggregate granted to two executive directors of the Group, as at 30 June 2010, there were no charges on the Group's assets.

### **Foreign currency risk**

The Group did not have any significant exposure to foreign currency risk as most of the Group's operations are in the PRC and transactions are denominated in Renminbi.

### **Contingent liabilities**

The Group had no material contingent liabilities as at 30 June 2010 (31 December 2009: HK\$Nil).

## DIRECTORS' INTEREST IN SHARES

As at 30 June 2010, the interests or short positions of the Directors or chief executive of the Company in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register of the Company required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies ("Model Code"), are set out below:

1. Aggregate long position in the shares, underlying shares and debentures of the Company and its associated corporations

Name of director	Number of shares held		Total	Percentage of the issued share capital <i>(Note (b))</i>
	Personal interests	Corporate interests		
Ni Xinguang	95,780,000	1,886,680,000 <i>(Note (a))</i>	1,982,460,000	27.05%
Wang Zhiming	94,780,000	1,886,680,000 <i>(Note (a))</i>	1,981,460,000	27.04%

*Notes:*

- (a) 1,886,680,000 shares were owned by Group First Limited, a private company beneficially owned by Mr. Ni Xinguang as to 60% and Mr. Wang Zhiming as to 40%, representing approximately 25.75% of the issued share capital of the Company.
- (b) The percentage was calculated based on the total number of 7,327,770,839 ordinary shares of the Company in issue as at 30 June 2010.

Save as disclosed above, as at 30 June 2010, none of the Directors or chief executive of the Company had any interest in the shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO), which were recorded in the register required to be kept under section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to the Model Code.

2. Aggregate short position in the shares, underlying shares and debentures of the Company and its associated corporations

As at 30 June 2010, none of the Directors or chief executive of the Company, had any short position in the shares, underlying shares or debentures of the Company or its associated corporations which were recorded in the register required to be kept under section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to the Model Code.

## SHARE OPTIONS

On 28 May 2004, the shareholders of the Company approved the adoption of a new share option scheme (the "2004 Share Option Scheme"). The 2004 Share Option Scheme will expire on 27 May 2014. 3,490,000 share options were exercised at an exercise price of HK\$0.143 per share and no share options were granted during the period under review and the share option cost that was charged to the income statement was approximately HK\$345,000 (six months ended 30 June 2009: approximately HK\$802,000). Based on the existing outstanding number of share options as of 30 June 2010 and assume that no further share options are to be granted in the six months to 31 December 2010, no further share option cost will be charged to the income statement as share option expense.

Movements of the options, which were granted under the 2004 Share Option Scheme, during the period under review were listed below:

Category	Date of grant	Number of option shares held as at 01/01/2010	Number of option shares granted during the period	Number of option shares exercised during the period	Number of option shares lapsed during the period	Number of option shares held as at 30/06/2010	Exercise price HK\$	Exercise period
Employees	27/12/2006	12,660,000	-	-	-	12,660,000	0.157	27/06/2008 - 26/06/2018
	27/12/2006	12,660,000	-	-	-	12,660,000	0.157	27/12/2008 - 26/12/2018
	08/03/2007	5,000,000	-	-	-	5,000,000	0.722	08/03/2007 - 07/03/2015
	08/03/2007	5,000,000	-	-	-	5,000,000	0.722	08/03/2008 - 07/03/2015
	08/03/2007	5,000,000	-	-	-	5,000,000	0.722	08/03/2009 - 07/03/2015
	08/03/2007	5,000,000	-	-	-	5,000,000	0.722	08/03/2010 - 07/03/2015
Other	30/04/2007	240,000	-	-	-	240,000	1.230	30/04/2008 - 29/04/2015
	29/04/2008	3,490,000	-	3,490,000	-	-	0.143	29/04/2009 - 28/04/2016
	30/04/2009	7,000,000	-	-	-	7,000,000	0.100	05/05/2010 - 04/05/2017
		56,050,000	-	3,490,000	-	52,560,000		

## SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 30 June 2010, so far as was known to the Directors of the Company, the following persons, other than the Directors and chief executive of the Company, had an interest or short position in the shares and underlying shares of the Company, which were required to be recorded in the register maintained by the Company pursuant to Section 336 of the SFO were as follows:

### Long positions in the shares and underlying shares of the Company

Name	Capacity in which ordinary shares were held	Number of ordinary shares	Percentage of the issued share capital <i>(Note (c))</i>
Group First Limited	Beneficial owner <i>(Note (a))</i>	1,886,680,000	25.75%
Hou Chong Yu ("Ms. Hou")	Beneficial owner	21,530,000	0.29%
	Interests controlled through corporations <i>(Note (b))</i>	927,158,839	12.65%
Best Idea International Limited <i>(Note (b))</i>	Beneficial owner	771,658,839	10.53%

Notes:

(a) Group First Limited is a private company beneficially owned by Mr. Ni Xinguang as to 60% and by Mr. Wang Zhiming as to 40%. Both Mr. Ni Xinguang and Mr. Wang Zhiming are executive directors of the Company. Accordingly, the 1,886,680,000 shares owned by Group First Limited is also deemed to be the corporate interests of each of Mr. Ni Xinguang and Mr. Wang Zhiming.



- (b) The following corporations, which are wholly controlled by Ms. Hou, hold the following interests in the Company:

<b>Name of Corporations</b>	<b>Number of Shares held</b>
Golden Pioneer Investments Inc	155,500,000
Best Idea International Limited	771,658,839
	<hr/>
	927,158,839

- (c) The percentage had been calculated based on the total number of 7,327,770,839 ordinary shares of the Company in issue as at 30 June 2010.

All the interests disclosed under this section represent long position in the shares of the Company.

14 | Save as disclosed above, the Directors and the chief executive of the Company are not aware that there is any party who, as at 30 June 2010, had interests or short positions in the shares and underlying shares of the Company, which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or be directly or indirectly interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances of general meetings of the Company or substantial shareholders as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO.

## **RIGHTS TO ACQUIRE COMPANY'S SECURITIES**

Other than as disclosed under the sections "Share Options" and "Directors' Interest in Shares" above, at no time during the period under review was the Company or any of its subsidiaries, or any of its fellow subsidiaries, a party to any arrangement to enable the Directors or chief executives of the Company or their respective associates (as defined in the Listing Rules) to have any right to subscribe for securities of the Company or any of its associated corporations as defined in the SFO or to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.

## **CORPORATE GOVERNANCE**

### **Compliance with the Code on Corporate Governance Practices of the Listing Rules**

The Board of Directors of the Company has applied the principles and complied with all the applicable provisions and where applicable, the recommended practices of the Code on Corporate Governance Practices (the "Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") on the Stock Exchange for the six months ended 30 June 2010 except for deviation from Code provision A.4.1 of the Code.

Code provision A.4.1 stipulates that non-executive directors should be appointed for a specific term, subject to re-election.

None of the existing independent non-executive Directors ("INEDs") of the Company is appointed for a specific term and this constitutes deviation.

Although the INEDs are not appointed for a specific term, the Company believes that as all Directors are subject to retirement by rotation and re-election at the annual general meeting at least once for every three years pursuant to the articles of associations of the Company (the "Articles"), such practice meets the same objective and is no less exacting than those prescribed under Code provision A.4.1.

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### **Review of Accounts**

Disclosure of financial information in this report complies with Appendix 16 of the Listing Rules.

The audit committee of the Company has reviewed the accounting principles and practices adopted by the Group and in the course has discussed with the management, the internal controls and financial reporting matters related to the preparation of the unaudited condensed consolidated financial statements for the six months ended 30 June 2010.

The external auditor has reviewed the interim financial information for the six months ended 30 June 2010 in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules.

The Company has made specific enquiry of all Directors regarding any non-compliance with the Model Code during the six months ended 30 June 2010, and they all confirmed that they have fully complied with the required standard set out in the Model Code and its code of conduct regarding director’s securities transactions.

## **EVENTS AFTER THE REPORTING PERIOD**

There are no significant events occurring after the reporting period.

## **OTHER INFORMATION**

### **Pre-emptive Rights**

There is no provision for pre-emptive rights under the Articles which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

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### **Purchase, Sale or Redemption of the Company’s Listed Securities**

During the period under review, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company’s listed securities.

# RSM Nelson Wheeler

中瑞岳華(香港)會計師事務所

Certified Public Accountants

## **INDEPENDENT REVIEW REPORT TO THE BOARD OF DIRECTORS OF CHINA SEVEN STAR SHOPPING LIMITED**

*(Incorporated in Hong Kong with limited liability)*

### **Introduction**

We have reviewed the interim financial information set out on pages 18 to 34 which comprises the condensed consolidated statement of financial position of the Company as at 30 June 2010 and the related condensed consolidated income statement, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). The directors are responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

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### **Scope of Review**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

### **RSM Nelson Wheeler**

*Certified Public Accountants*

Hong Kong

30 August 2010

## CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2010

	Note	Six months ended	
		30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
<b>Turnover</b>	3	<b>304,471</b>	206,687
Cost of sales and services		<b>(311,872)</b>	(122,349)
<b>Gross (loss)/profit</b>		<b>(7,401)</b>	84,338
Other income		<b>2,337</b>	5,148
Distribution costs		<b>(91,310)</b>	(69,067)
Administrative expenses		<b>(25,151)</b>	(23,597)
Other operating expenses		<b>(1,073)</b>	(4,758)
<b>Loss from operations</b>		<b>(122,598)</b>	(7,936)
Finance costs	4	<b>(18,683)</b>	–
<b>Loss before tax</b>		<b>(141,281)</b>	(7,936)
Income tax (expense)/credit	5	<b>(42)</b>	9,290
<b>(Loss)/profit for the period</b>	6	<b>(141,323)</b>	1,354
<b>Attributable to:</b>			
Owners of the Company		<b>(19,560)</b>	1,472
Non-controlling interests		<b>(121,763)</b>	(118)
		<b>(141,323)</b>	1,354
<b>(Loss)/earnings per share</b>	7		
Basic		<b>(0.27) cents</b>	0.02 cents
Diluted		<b>N/A</b>	N/A

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2010

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
<b>(Loss)/profit for the period</b>	<b>(141,323)</b>	1,354
<b>Other comprehensive income:</b>		
Exchange differences on translating foreign operations	<b>1,403</b>	35
<b>Other comprehensive income for the period, net of tax</b>	<b>1,403</b>	35
<b>Total comprehensive income for the period</b>	<b>(139,920)</b>	1,389
<b>Attributable to:</b>		
Owners of the Company	<b>(17,546)</b>	1,507
Non-controlling interests	<b>(122,374)</b>	(118)
	<b>(139,920)</b>	1,389



## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2010

	Note	30/6/2010 (unaudited) HK\$'000	31/12/2009 (audited) HK\$'000
<b>Non-current assets</b>			
Fixed assets	9	17,647	19,792
Intangible assets	10	1,234,009	1,321
		<b>1,251,656</b>	21,113
<b>Current assets</b>			
Properties held for resale		9,300	9,300
Inventories		32,042	40,475
Trade receivables	11	32,157	45,002
Other receivables, prepayments and deposits		98,788	88,252
Financial assets at fair value through profit or loss		30	12,296
Pledged bank deposits		7,792	284
Bank and cash balances		112,068	163,397
		<b>292,177</b>	359,006
<b>Current liabilities</b>			
Agency fee payables – current portion	10	491,198	–
Trade and bills payables	12	27,251	25,928
Other payables and accruals		44,562	25,225
Current tax liabilities		2,114	2,147
		<b>565,125</b>	53,300
<b>Net current (liabilities)/assets</b>		<b>(272,948)</b>	305,706
<b>Total assets less current liabilities</b>		<b>978,708</b>	326,819
<b>Non-current liabilities</b>			
Agency fee payables – non-current portion	10	790,404	–
<b>NET ASSETS</b>		<b>188,304</b>	326,819
<b>Capital and reserves</b>			
Share capital	13	732,777	732,428
Other reserves		1,282,184	1,279,675
Accumulated losses		(1,707,821)	(1,687,998)
Equity attributable to owners of the Company		307,140	324,105
Non-controlling interests		(118,836)	2,714
<b>TOTAL EQUITY</b>		<b>188,304</b>	326,819

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2009

	Unaudited									
	Attributable to owners of the Company									
	Share capital	Share premium	Share-based payments reserve	Special capital reserve	Foreign	Statutory surplus reserve	Accumulated losses	Total	Non-controlling interests	Total equity
					currency translation reserve					
HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
At 1 January 2009	732,428	504,930	9,074	726,699	31,307	5,862	(1,694,198)	316,102	723	316,825
Total comprehensive income for the period	-	-	-	-	35	-	1,472	1,507	(118)	1,389
Recognition of share-based payments	-	-	802	-	-	-	-	802	-	802
Capital injection by non-controlling shareholders of subsidiaries	-	-	-	-	-	-	-	-	2,006	2,006
Changes in equity for the period	-	-	802	-	35	-	1,472	2,309	1,888	4,197
At 30 June 2009	732,428	504,930	9,876	726,699	31,342	5,862	(1,692,726)	318,411	2,611	321,022

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

For the six months ended 30 June 2010

	Unaudited									
	Attributable to owners of the Company									
	Share capital	Share premium	Share-based payments reserve	Special capital reserve	Foreign currency translation reserve	Statutory surplus reserve	Accumulated losses	Total	Non-controlling interests	Total equity
HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
At 1 January 2010	732,428	504,930	10,572	726,699	31,612	5,862	(1,687,998)	324,105	2,714	326,819
Total comprehensive income for the period	-	-	-	-	2,014	-	(19,560)	(17,546)	(122,374)	(139,920)
Issue of shares on share option scheme	349	150	-	-	-	-	-	499	-	499
Recognition of share-based payments	-	-	345	-	-	-	-	345	-	345
Transfer	-	318	(318)	-	-	-	-	-	-	-
Loss on partial disposal of a subsidiary	-	-	-	-	-	-	(263)	(263)	824	561
Changes in equity for the period	349	468	27	-	2,014	-	(19,823)	(16,965)	(121,550)	(138,515)
At 30 June 2010	732,777	505,398	10,599	726,699	33,626	5,862	(1,707,821)	307,140	(118,836)	188,304

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2010

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
<b>NET CASH (USED IN)/GENERATED FROM OPERATING ACTIVITIES</b>	<b>(60,078)</b>	2,285
Purchase of fixed assets	(219)	(3,830)
Other investing cash flows (net)	6,394	3,304
<b>NET CASH GENERATED FROM/(USED IN) INVESTING ACTIVITIES</b>	<b>6,175</b>	(526)
Proceeds from issue of shares	499	-
Capital contribution from non-controlling interests	-	2,006
<b>NET CASH GENERATED FROM FINANCING ACTIVITIES</b>	<b>499</b>	2,006
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(53,404)</b>	3,765
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>163,397</b>	217,113
<b>EFFECT OF FOREIGN EXCHANGE RATE CHANGES</b>	<b>2,075</b>	44
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>112,068</b>	220,922
<b>ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS</b>		
Bank and cash balances	112,068	220,922

## **NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS**

### **1. Basis of preparation**

The unaudited condensed consolidated interim financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) and the applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

These condensed financial statements should be read in conjunction with the 2009 annual financial statements. The accounting policies and methods of computation used in the preparation of these condensed financial statements are consistent with those used in the annual financial statements for the year ended 31 December 2009 except as stated below.

### **2. Adoption of new and revised Hong Kong financial reporting standards**

In the current period, the Group has adopted all the new and revised Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the HKICPA that are relevant to its operations and effective for its accounting year beginning on 1 January 2010. HKFRSs comprise Hong Kong Financial Reporting Standards; Hong Kong Accounting Standards (“HKAS”); and Interpretations. The adoption of these new and revised HKFRSs did not result in significant changes to the Group’s accounting policies, presentation of the Group’s financial statements and amounts reported for the current period and prior years except as stated below.

## 2. Adoption of new and revised Hong Kong financial reporting standards (continued)

### Consolidation

HKAS 27 (Revised) "Consolidated and Separate Financial Statements" contains the following requirements:

- Total comprehensive income is attributed to the owners of the Company and to the non-controlling shareholders even if this results in the non-controlling interests having a deficit balance. The previous HKAS 27 requires excess losses to be allocated to the owners of the Company, except to the extent that the non-controlling shareholders have a binding obligation and are able to make an additional investment to cover the losses.
- Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e. transactions with owners in their capacity as owners). Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received shall be recognised directly in equity and attributed to the owners of the Company. The previous HKAS 27 does not have specific requirements for such transactions.
- When the disposal of a subsidiary results in a loss of control, the consideration of the sale and any investment retained in that subsidiary are required to be measured at their fair values. The previous HKAS 27 does not have specific requirements for such fair value measurements.

The above requirements of HKAS 27 (Revised) has been applied prospectively from 1 January 2010 and resulted in changes in the consolidated amounts reported in the financial statements as follows:

	<b>2010</b> <b>HK\$'000</b>	2009 HK\$'000
Decrease in other operating expenses	<b>263</b>	–
Decrease in loss for the period attributable to owners of the Company	<b>120,514</b>	–
Increase in loss for the period attributable to non-controlling interests	<b>120,251</b>	–
Decrease in loss per share (HK cents)	<b>1.64</b>	–



## 2. Adoption of new and revised Hong Kong financial reporting standards (continued)

The Group has not applied the new HKFRSs that have been issued but are not yet effective. The Group has already commenced an assessment of the impact of these new HKFRSs but is not yet in a position to state whether these new HKFRSs would have a material impact on its results of operations and financial position.

## 3. Segment information

	<b>PRC retail and Television distribution</b>	<b>advertising</b>	<b>Property investment</b>	<b>Others</b>	<b>Total</b>
	HK\$'000 (unaudited)	HK\$'000 (unaudited)	HK\$'000 (unaudited)	HK\$'000 (unaudited)	HK\$'000 (unaudited)
<b>Six months ended 30 June 2010</b>					
Revenue from external customers	124,135	170,223	460	9,653	304,471
Intersegment revenue	251	24,018	-	-	24,269
Segment profit/(loss)	(66,292)	(69,752)	210	(23)	(135,857)
<b>As at 30 June 2010</b>					
Segment assets	<u>222,590</u>	<u>1,306,814</u>	<u>9,433</u>	<u>21,458</u>	<u>1,560,295</u>
<b>Six months ended 30 June 2009</b>					
Revenue from external customers	206,253	-	434	-	206,687
Segment profit/(loss)	(1,718)	-	207	-	(1,511)
	(audited)	(audited)	(audited)	(audited)	(audited)
<b>As at 31 December 2009</b>					
Segment assets	<u>266,596</u>	<u>-</u>	<u>9,433</u>	<u>21,847</u>	<u>297,876</u>

### 3. Segment information (continued)

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
<b>Reconciliation of segment profit or loss:</b>		
Total profit or loss of reportable segments	<b>(135,857)</b>	(1,511)
Fair value gain/(loss) on financial assets at fair value through profit or loss	<b>674</b>	(725)
Interest income	<b>399</b>	1,332
Unallocated corporate income	<b>154</b>	-
Unallocated corporate expenses	<b>(6,651)</b>	(7,032)
Loss before tax	<b>(141,281)</b>	(7,936)

### 4. Finance costs

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
Notional non-cash interest accretion on pre-agreed periodic payments on exclusive advertising agency right	<b>18,683</b>	-

## 5. Income tax expense/(credit)

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
PRC tax		
– current	42	2,373
– overprovision in prior years	-	(11,663)
	<u>42</u>	<u>(9,290)</u>

No provision for Hong Kong Profits Tax is required since the Group has no assessable profit in Hong Kong during the period (six months ended 30 June 2009: HK\$Nil).

Taxes on profits assessable in the PRC have been provided at the applicable rates of tax in the PRC in which the subsidiaries operate, based on existing legislation, interpretations and practices in respect thereof.

No provision for deferred taxation has been made for both periods ended 30 June 2009 and 2010 as the effect of all temporary difference is not material.

## 6. (Loss)/profit for the period

(Loss)/profit for the period is arrived at after charging/(crediting):

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
Interest income	(399)	(1,332)
Advertising expenses	50,159	40,872
Allowance/(reversal of allowance) for inventories	3,428	(4,063)
Allowance for other receivables	186	40
Allowance for trade receivables	703	3,750
Cost of inventories sold	85,417	123,142
Depreciation and amortisation	207,065	2,331
Directors' emoluments	1,157	1,030
Fair value (gain)/loss on financial assets at fair value through profit or loss	(674)	725
Fixed assets written off	13	-
Impairment loss on prepayments and deposits	-	11
Loss on disposals of fixed assets	-	17
Reversal of allowance for trade receivables	(98)	-
	<u>          </u>	<u>          </u>

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## 7. (Loss)/earnings per share

### *Basic (loss)/earnings per share*

The calculation of basic loss (2009: earnings) per share attributable to owners of the Company is based on the loss for the period attributable to owners of the Company of approximately HK\$19,560,000 (2009: profit attributable to owners of the Company of approximately HK\$1,472,000) and the weighted average number of ordinary shares of 7,325,245,000 (2009: 7,324,281,000) in issue during the period.

### *Diluted (loss)/earnings per share*

No diluted earnings per share is presented as the Company did not have any dilutive potential ordinary sharing during the period ended 30 June 2009.

The effects of all potential ordinary shares are anti-dilutive for the period ended 30 June 2010.

## 8. Dividend

The Directors have resolved not to declare any interim dividend in respect of the six months ended 30 June 2010 (six months ended 30 June 2009: HK\$Nil).

## 9. Capital expenditure

During the period, the Group incurred HK\$219,000 (six months ended 30 June 2009: HK\$3,830,000) on additions to fixed assets.

## 10. Intangible assets

During the period, the Group incurred HK\$1,428,016,000 (six months ended 30 June 2009: HK\$Nil) on additions to intangible assets. The additions represented the exclusive advertising agency right.

The Group considered the exclusive advertising agency right to be an intangible asset representing the right to sell advertising resources. The present value of pre-agreed periodic payments to be made in subsequent years were capitalised and accounted for as intangible assets in the consolidated statement of financial position, and those pre-agreed periodic payments constitute a contractual obligation to deliver cash and hence were considered to be a financial liability. The exclusive advertising agency right is amortised on a straight-line basis from the effective date of the right over the remaining license period and is stated net of accumulated amortisation. Interest accreted on the present value of pre-agreed periodic payments is charged to the consolidated income statement within finance costs.

In the event of termination of the exclusive advertising agency contract by either party to contract, the cancelling or default party will be responsible for a compensation amounted to 10% of the unfulfilled contract sum for the year of default as well as an amount equals to the deposit on account for the contract. As at 30 June 2010, a deposit of approximately HK\$34 million relating to the exclusive advertising agency contract has been included in other receivables, prepayments and deposits, and the maximum compensation computed for each of the financial years of 2010, 2011 and 2012 were approximately HK\$25 million, HK\$51 million and HK\$59 million respectively. The management believes that the Group would have sufficient resources to meet its obligation in the event of default on its part.

## 11. Trade receivables

The Group's turnover included the invoiced amounts of television advertising, products sold or services rendered and rental income. For television advertising business, the Group generally requires customers to pay in advance, but grants a credit period of 30 to 90 days to some customers. The payment terms of the sales to retail customers in the PRC retail and distribution segment are on cash-on-delivery basis to the logistic providers who received on the Group's behalf upon delivery of goods and reimburse the fund so collected within 15 to 60 days. The payment terms of the sales to distributors in the PRC retail and distribution segment are normally from 30 to 180 days. The payment terms of media management services and insurance agency services provided are normally at 30 days. The rental income is paid in accordance with the terms of the respective agreements, which is normally due on the first day of the month.

The aging analysis of trade receivables as at the statement of financial position date, based on the invoice date, and net of allowance, is as follows:

	<b>30/6/2010</b> <b>(unaudited)</b> <b>HK\$'000</b>	31/12/2009 (audited) HK\$'000
0 – 90 days	<b>21,831</b>	41,179
91 – 180 days	<b>7,445</b>	2,830
181 – 365 days	<b>2,125</b>	912
Over 365 days	<b>756</b>	81
	<b>32,157</b>	45,002

## 12. Trade and bills payables

At 30 June 2010, included in trade and bills payables are trade payables of approximately HK\$19,802,000 (2009: HK\$25,928,000) and bills payables of approximately HK\$7,449,000 (2009: HK\$Nil).

The Group normally obtains credit terms ranging from 30 to 90 days from its suppliers.

The aging analysis of trade payables as at the statement of financial position date, based on date of receipt of goods, is as follows:

	<b>30/6/2010 (unaudited) HK\$'000</b>	31/12/2009 (audited) HK\$'000
0 – 90 days	<b>9,675</b>	15,632
91 – 180 days	<b>3,488</b>	959
181 – 365 days	<b>3,105</b>	3,039
Over 365 days	<b>3,534</b>	6,298
	<b>19,802</b>	25,928

## 13. Share capital

	<b>30/6/2010 (unaudited) HK\$'000</b>	31/12/2009 (audited) HK\$'000
Authorised: 16,000,000,000 ordinary shares of HK\$0.10 each	<b>1,600,000</b>	1,600,000
Issued and fully paid: 7,327,771,000 (At 31 December 2009: 7,324,281,000) ordinary shares of HK\$0.10 each	<b>732,777</b>	732,428

### 13. Share capital (continued)

A summary of the movements in the issued share capital of the Company is as follows:

	Number of shares issued '000	Nominal value of shares issued HK\$'000
At 1 January 2009, 31 December 2009 and 1 January 2010	7,324,281	732,428
Issue of shares on share option scheme (Note)	3,490	349
At 30 June 2010	<u>7,327,771</u>	<u>732,777</u>

Note:

On 12 May 2010, 3,490,000 shares of the Company were issued upon exercise of share options on 11 May 2010 at an exercise price of HK\$0.143 per share, and the premium on the issue of shares, amounting to approximately HK\$150,000 was credited to the Company's share premium account.

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### 14. Related party transactions

(a) In addition to those related party transactions and balances disclosed elsewhere in the interim financial statements, the Group had the following transactions with its related parties during the period ended:

	Six months ended	
	30/6/2010 (unaudited) HK\$'000	30/6/2009 (unaudited) HK\$'000
Purchases from related companies (Note (i))	<u>122</u>	<u>309</u>

Notes:

- (i) Mr. Ni Xinguang ("Mr. Ni") and Mr. Wang Zhiming ("Mr. Wang"), the executive directors of the Company, have respectively 60% and 40% equity interest in the ultimate parent of these related companies.
- (ii) The abovesaid related party transactions were made under normal commercial terms and conditions that would also be available to unrelated third parties.



#### 14. Related party transactions (continued)

(b) At 30 June 2010, the following balances with related parties included in:

	<b>30/6/2010</b> <b>(unaudited)</b> <b>HK\$'000</b>	31/12/2009 (audited) HK\$'000
Prepayments to related companies <i>(Note (i) and (iv))</i>	<b>50</b>	–
Trade payables to related companies <i>(Note (ii) and (iv))</i>	<b>(112)</b>	(540)
Other payables to a related company <i>(Note (iii) and (iv))</i>	<b>(2,323)</b>	(1,831)
	<u><u>          </u></u>	<u><u>          </u></u>

Notes:

- (i) The prepayments are for purchases of merchandise.
- (ii) The above amounts are trade in nature, unsecured, interest free and repayable in normal trading terms.
- (iii) The other payables mostly included expenses paid on behalf of the Group by a related company. The amount due is unsecured, interest free and has no fixed repayment terms.
- (iv) Mr. Ni and Mr. Wang have respectively 60% and 40% equity interest in the ultimate parent of these related companies.

#### 15. Pending litigations

The Group is pursuing a legal proceeding against the vendor, a director of the vendor and two ex-directors of the Company in connection with the acquisition of a PRC hotel at a consideration of HK\$120 million undertaken by the Group in September 2000. The Group is claiming for the costs and expenses associated with the acquisition and as at the reporting date, the parties of the case are still attending to interlocutory matters and no hearing date has yet been fixed.

The Company is currently seeking legal advice on the litigations mentioned above. The directors believe that appropriate provisions have been made in the financial statements of the Group and the Group has valid claim/defence regarding the above litigations and consider that these outstanding litigations would not have material impact on the Group.

#### 16. Approval of financial statements

The financial statements were approved and authorised for issue by the Board of Directors on 30 August 2010.